



The Library Network

Libraries Working Together

41365 Vincent Court, Novi, MI 48375
Phone: (248) 536-3100 Fax: (248) 536-3097



Cisco Meraki Wireless Products

Overview

Cisco solves customer business challenges by delivering architecture and services on the intelligent network platform, including the cloud. The acquisition of Meraki in December, 2012, addresses the rapidly recurring shift to cloud networking as a key part of Cisco's overall strategy to provide key services to their customers.

Meraki wireless products provide powerful and intuitive centralized management via the cloud, while eliminating the cost and complexity of traditional on-site wireless controllers. The Cisco Meraki cloud seamlessly manages campus-wide WiFi deployments and distributed multi-site networks with zero-touch access point provisioning, network-wide visibility and control, cloud-based RF optimization, seamless firmware updates and more. With an intuitive browser-based user interface, Meraki WLANs configure in minutes – not days or weeks.

NuWave Technology Partners is a privately held corporation founded in 2005. The company was formed to give organizations the ability to meet all of their technology needs with one vendor. NuWave has been partnering with Cisco for 7 years and supporting Meraki for the last 3 years. They have offices in Lansing, Southfield, Grand Rapids and Kalamazoo with support regions covering the entire State of Michigan. They provide helpdesk support five days a week during business hours with escalated support available 24/7 if needed. Meraki Cloud Wireless also comes with full software and hardware warranty and support via phone. If you have access to the Cloud Controller, then you also have access to full Meraki phone support for hardware and software issues.

Meraki Web Links:

<http://meraki.cisco.com/products/wireless>

Pricing & Order Information – Libraries are welcome to order direct or through TLN

Angie Michelini, The Library Network
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OR

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Pricing Summary – November 1, 2013 through January 31, 2014

(discount pricing available to all Michigan Public Libraries)

Wireless Access Points – 802.11N (compatible with a/b/g/n); lifetime warranty

| Product Description | Product Notes | 1-99 | 100+ |
|---------------------|-------------------------------------|----------|----------|
| MR16 | Dual-radio, up to 600mbps | \$447.81 | \$373.18 |
| MR24 | 3 stream, dual-radio, up to 900mbps | \$827.31 | \$689.43 |

AP's include: GigE Port, cloud managed, enterprise security, layer 7 traffic shaping, self-configuring, self-optimizing mesh, self-heals after cable and switch failure, built-in RDP

Meraki Cloud Software Online License

| Product Description | 1-99 | 100+ |
|---|-----------|-----------|
| 1 license required per access point; 3 year subscription; includes 8x5 phone support and customer portal access | \$ 241.50 | \$ 207.00 |

Optional Services provided by NuWave

| Product Description | Product Notes | Cost |
|--|---|---------|
| Setup, installation and configuration of AP's. | Price is based on per AP. \$540 minimum | \$ 145 |
| Wireless Site Survey | On Site wireless analysis. Price is per site | \$1,080 |
| Virtual Wireless Assessment | If library provides floor diagram and photos, NuWave will provide a virtual wireless assessment at no cost. | \$0 |

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