



Membership in the Eastern Academic Scholars' Trust

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The Eastern Academic Scholars' Trust (EAST) supports two models for membership: Retention Partners and Supporting Partners. In both cases, options exist for individual libraries joining EAST and libraries joining as part of a library consortium or other group.

Individual Library Models

Most individual libraries join EAST as **Retention Partners**. These libraries agree to participate in a collection analysis that compares their print monograph holdings to the EAST collective collection and make retention commitments to unique and scarcely held titles.

In some cases, individual libraries are not able to agree to retain titles for EAST and join as **Supporting Partners**. These libraries have the option of future participation in collection analysis work to become Retention Partners.

In both cases, the individual libraries pay an annual membership fee based on the size of their circulating print monograph collections and have full rights as EAST members to participation in governance as well as the EAST Lending Network.

Those joining as Retention Partners also pay a one-time collection analysis fee.

The standard EAST membership dues are provided below.

Collection Size	Annual Dues
<150,000**	\$2,200
150,001 - 250,000	\$3,500
250,001 - 500,000	\$4,500
500,001 - 900,000	\$5,500
900,001 - 2,000,000	\$6,500
2,000,001 - 5,000,000	\$7,000
>5,000,001	\$8,500

Note: Collection Size is based on the total number of circulating print monograph titles at the time the library joins EAST.

Consortia Member Models

Libraries that are a part of a consortium or other group may join EAST as Consortia Partners.

In some cases, all of the members of the consortium or group join as **Consortia Retention Partners**. These libraries receive a discount ranging from 15-30% of the standard annual membership dues. For groups who share a back-end system for the member libraries, are able

to provide consolidated billing through a single invoice, and agree to limited representation in governance as voting members typically receive a 30% discount. Those joining with independent back-end systems who require individual billing, and wish to be fully represented as voting members in governance typically receive a 15% discount. In all cases, the EAST Executive Committee approves the discount rate for the group.

In other cases, some members of the consortium or group join as Consortia Retention Partners and others as **Consortia Supporting Partners**. Combining the two membership models allows a consortium to join EAST with all of their members participating in the EAST Lending Network. In this model some number of member libraries (typically 5 or more) join as Consortia Retention Partners at the standard consortia discount rates (15-30%). Other libraries in the consortium may join as Consortia Supporting Partners at discount rates of 30-50%+ depending on an estimate of the borrowing they are likely to do outside of their local consortium/state.

Consortia Supporting Partners are non-retaining members in EAST with the following requirements:

- 1 voting member for every 10 institutions
- Single annual invoice paid by the central consortium office
- Single MOU specifying resource sharing only rights to be signed by the consortium on behalf of the members.

The discount level for Consortia Supporting Partners is **based on their borrowing level**. Groups that qualify will be part of a consortium with a well-established resource sharing service where the expectation is that **most of their borrowing will be within the consortium**, providing financial incentives and/or speedy delivery incentives.

Estimate of Borrowing Level	Discount Level
High	30%
Medium	40%
Low	50%
Very Low or None	Included with above at no additional cost

Note: This Estimate of Borrowing Level will be determined in conversation with the joining consortium and, whenever possible, be based on an analysis of their resource sharing data.

The decision to make the Consortia Supporting Partner model available to a consortium interested in joining EAST is at the discretion of the Executive Committee.

For more information on specific costs associated with joining EAST, please contact the EAST Project Director.